

BUILD SMARTER WITH AMERICAN ATHLETIC

What is Co-Op Purchasing?

A purchasing network which undergoes a public bid process, providing a standard price structure with published rates for members to utilize, thereby omitting the standard public bid process for individual projects. Because the pricing has undergone a public bid process already, you can be certain to get fair market pricing. Some co-op's work across multiple states with built in price adjustments to ensure competitive pricing for your state. Membership in any Co-op is voluntary and entirely free of charge.

What is the KPN?

The Keystone Purchasing Network (KPN) is a cooperative purchasing program serving education, local government and non-profit organizations nationwide. KPN is an initiative of the Central Susquehanna Intermediate Unit (CSIU), a political subdivision for the commonwealth of Pennsylvania.

OVERBROOK HS



Trenton Central HS



Why Co-Op?

- 1.) **It's Faster** - We save you a minimum of 30-45 days since you don't have to go through the whole bid process. With Co-Op's it's ALL Pre-Approved products and unlike public bids with Co-Op's you have complete control of the schedule.
- 2.) **Eliminates Your Risk** – In a public bid process you're mandated to hire the lowest bidder - qualified or not. Co-Op's are free to join and you select only QUALIFIED vendors.
- 3.) **You Have a Choice** – With a Co-Op purchase you can select from multiple qualified vendors.
- 4.) **It's Competitively Priced** – The pricing has already gone through the public bid process and approved by the Keystone Purchasing Network (KPN) through selected qualified vendors.
- 5.) **Athletic Surfaces Available Through the KPN Contacts:**
 - Running Tracks
 - Synthetic Turf Fields
 - Tennis & Athletic Courts
 - Complete Surface Construction

Cooperative *Purchasing Made Easy!*

Why Choose American Athletic for Your Co-Op Purchases?

AMERICAN ATHLETIC: American Athletic is the only member of KPN network who has both certified track builders and certified field builders.



Confidence & Trust!

- You get the best innovative warranties in the industry **ONLY** offered by American Athletic.
- We've won numerous national awards for excellence in sports facility construction
- We are the leading experts for over 33 years.



You Get Expert Guidance

With a Co-Op purchase through American Athletic you have a dedicated in house, experienced project administrator who takes responsibility in guiding you through the entire construction process.



Faster service, immediate response.

American Athletic is local company which means we can service your needs faster.



Highest Quality

- Only member of KPN network who has both certified track builders and certified field builders.
- American Athletic is the **ONLY** approved certified sports builder who does all our own site work. American Athletic can do it all. Many other sports builders sub contract the work, so they have less quality control.

FAQ:

Q: How do I join the Co-Op?

A: Call your dedicated account rep, Dennis O'Donnell at American Athletic.
Phone (609) 859-1414

Q: Who qualifies for a Co-Op?

A: Any school, any municipality can join for free.

Q: What products does American Athletic provide through Co-Op's?

A: Beynon, California products, Field Turf, Nova Sports, Full site construction

HOW to Get Started: No Cost; No Obligation

Our team at **American Athletic** will provide you Co-Op pricing alternatives, expert consultation and evaluation for your project free of charge.



(609) 859-1414

Address: 2050 Rt. 206, Vincentown,
New Jersey, 08088

