



**YOUR PURCHASING TEAM
HAS A NEW ALLY**

“SHARED SERVICES”



BUILD SMARTER WITH AMERICAN ATHLETIC AND THE SJTP

What are Shared Services?

A purchasing network which undergoes a public bid process, providing a standard price structure with published rates for members to utilize, thereby omitting the standard public bid process for individual projects. Because the pricing has undergone a public bid process already, you can be certain to get fair market pricing. Membership in the Shared Service network is voluntary and entirely free of charge.

BEFORE Cinnaminson HS



What is the SJTP?

South Jersey Technology Partnership (SJTP) is a Shared Services organization of Sterling High School in Somerdale, NJ. The primary mission of SJTP is to provide services that are equal to or better than other services offered in the private sector at affordable rates. SJTP is committed to the development of customized plans that will meet the needs of your organization, to include any combination of services provided by SJTP.

AFTER Cinnaminson HS



What are the benefits of Shared Services and the SJTP?

Protection of investment by predetermined, preferential pricing and the ability to choose an experienced, quality contractor and the products an Owner desires in lieu of settling for the “low bidder” and way too often, an unqualified contractor who delivers a poorly constructed facility. Needless to say, this low bidder mandate typically results in the wasting of countless tax dollars and leaves a product for the kids that is inadequate and unsatisfactory. In addition, the SJTP shared services network eliminates the expense of the bid process and streamlines the planning and construction process so you get your project constructed sooner.

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Why American Athletic?

We deliver maximum quality, value, safety and protection of taxpayers' and owners' investments.

- ✓ Integrated services, including sports facility design, installation and construction.
- ✓ Substructure expertise (including drainage, earthwork, and laser grading) to optimize your sports facilities.
- ✓ Laser technology and the capability to maximize its benefits to achieve the highest level of precision, tolerances, performance, longevity and safety.
- ✓ Start-to-finish control, ensuring that costs, timing and quality are exactly what you expect. No surprises
- ✓ Green construction to support a sustainable environment.

FAQ:

Q: How do I join the shared services?

A: Call your dedicated account rep, Dennis O'Donnell at American Athletic.
Phone (609) 859-1414

Q: Who qualifies for a shared services?

A: Any school, any municipality can join for free.

Q: What products does American Athletic provide through shared services?

A: Beynon, Field Turf, Nova Sports, Full site construction

HOW to Get Started: No Cost; No Obligation

Our team at **American Athletic** will provide you shared services pricing alternatives, expert consultation and evaluation for your project free of charge.



(609) 859-1414
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